



- 2009 -NATIONAL SUMMARY OF HOSPICE CARE

PEER REPORTS







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- 2008 -National Summary of Hospice Care Agency Type

About this Report

This report is a secondary analysis of the National Hospice and Palliative Care Organization's *National Summary of Hospice Care.* The main benefit of a stratified analysis is the ability to examine national statistics that are more closely aligned with your organization. Further, your hospice can compare characteristics with other types of hospice providers. This report contains the same comprehensive national estimates as the National Summary of Hospice Care, stratified by agency type. The following areas of hospice care are covered in the tables that within this report:

- Agency demographics;
- Patient demographics;
- Staffing management and delivery; and
- Payer mix, revenue and expenses.

Data Sources

The primary source of these findings data vided nbers who participate n NHPCO's National Data Set mer organization partners. National Data Set (n=991), a comprehensive annual s rvev upp rted by tate d ny database (n=7,448), state-mandated surveys (n=552), and data are supplemented by CO's me JHP mb rsh Medicare certification data from the CMS Provider of Services file (n=3,352). In a small number of instances, based on substantial statistical evidence, data were imputed so as to obtain the most robust demographic results possible.

Data Interpretation

The tables that follow provide overall National estimates side-by-side with National estimates for Free-Standing agencies, Hospital-based agencies and, Home Health agencies. Analysis for hospices that are a part of nursing homes was not completed because of the limited number of NDS submissions from that type of agency. Where appropriate, percent distributions, agency means, and population means are reported. Percentile rankings, including the 25th, 50th (median) and 75th percentiles are included. Where appropriate, the percent differences between overall estimates and agency type estimates are provided. A percent difference is interpreted as the difference of the agency type estimate relative to the overall national estimate. The number of valid responses for each section is reported as an "N". Because multiple data sources were utilized and sometimes combined during analysis, response rates can differ considerably across and within sections. Further, because stratification reduces the number the group sizes, some sections have somewhat limited data. Consequently, results with smaller N's must be interpreted with caution as they may not be representative of all U.S. agencies that are within that comparison group. For this report, all results with an N less than five were suppressed.



Summary Tables

Table 1. Hospice Agency Demographics

	Nation	al				Avera	ge Daily	Census			
	Nation	ai	1 t	o 9 pati	ents	10	to 25 pa	tients	26	to 50 pa	tients
	% of		% of		% Difference	% of		% Difference	% of		% Difference
	Agencies	N	Agencies	N	from National	Agencies	N	from National	Agencies	N	from National
AGENCY OWNERSHIP											
Free Standing / Independent Hospice	57.6%	3,242									
Part of a Hospital System	21.5%	3,242									
Part of a Home Health Agency	19.5%	3,242									
Part of a Nursing Home	1.4%	3,242									
INPATIENT SERVICES											
% Operating Inpatient Facility or Residence	21.7%	2,044									
TAX STATUS											
Voluntary / Not for Profit	49.0%	3,352									
Proprietary / For Profit	47.0%	3,352									
Government	4.0%	3,352									
GEOGRAPHIC LOCATION SERVED											
Mixed Urban and Rural	43.8%	1,798		W							
Primarily Rural	32.9%	1,798									
Primarily Urban	23.2%	1,798									
AVERAGE DAILY CENSUS [*]											
1 to 9 patients	14.6%	1,237	100.0%	181							
10 to 25 patients	21.3%	1,237				100.0%	263				
26 to 50 patients	21.9%	1,237							100%	271	
51 to 100 patients	18.3%	1,237									
101 to 200 patients	12.9%	1,237									
> 200 patients	11.1%	1,237									
TOTAL PATIENT ADMISSIONS											
1 to 49	17.2%	2,630									
50 to 150	29.4%	2,630									
151 to 500	32.9%	2,630									
501 to 1,500	16.1%	2,630									
> 1,500	4.4%	2,630									

* Total patient care days divided by 365.

NOTE: There were 366 days in 2008 because of the leap-year.

N = Number of hospice agencies with available data.



Summary Tables

Table 1. Hospice Agency Demographics

	NI-41	-1				Avera	ige Daily	<u>Census</u>			
	Nation	ai	51 t	o 100 pa	atients	101	to 200 p	atients	>	200 pati	ents
	% of		% of		% Difference	% of		% Difference	% of		% Difference
	Agencies	N	Agencies	N	from National	Agencies	N	from National	Agencies	N	from National
AGENCY OWNERSHIP											
Free Standing / Independent Hospice	57.6%	3,242									
Part of a Hospital System	21.5%	3,242									
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AVERAGE DAILY CENSUS [*]											
1 to 9 patients	14.6%	1,237									
10 to 25 patients	21.3%	1,237									
26 to 50 patients	21.9%	1,237									
51 to 100 patients	18.3%	1,237	100%	226							
101 to 200 patients	12.9%	1,237				100%	159				
> 200 patients	11.1%	1,237							100%	137	
TOTAL PATIENT ADMISSIONS											
1 to 49	17.2%	2,630									
50 to 150	29.4%	2,630									
151 to 500	32.9%	2,630									
501 to 1,500	16.1%										
> 1,500	4.4%	2,630									

* Total patient care days divided by 365.

NOTE: There were 366 days in 2008 because of the leap-year.

N = Number of hospice agencies with available data.

Table 1. Hospice Agency Demographics (continued)

Tuble 1. Hospite Agency Demographics (con		1				Ave	rage Dai	y Census			
	Natio	nal	1	L to 9 pat	tients	1(0 to 25 p	atients	26	5 to 50 p	atients
	% of Agencies	N	% of Agencies	N	% Difference from National	% of Agencies	N	% Difference from National	% of Agencies	N	% Difference from National
	Agencies	N	Agencies	IN	JIONINGLIONG	Agencies	IN	JIONINGLIONG	Agencies	IN	
CERTIFICATION & ACCREDITATION											
Medicare-certified Hospice Provider	93.0%	3,410									
Independently Accredited	69.5%	1,935									
Joint Commission (formerly JCAHO)	45.9%	1,935									
Community Health Accreditation Program	16.9%	1,935									
Accreditation Commission for Health Care	2.9%	1,935									
Other Accreditation(s)	4.9%	1,935									
STATE MEMBERSHIPS											
Member of a State Hospice Association	83.6%	2,681									
Member of a State Home Health Association	43.7%										
ADDITIONAL SERVICES [*]											
Formal Pediatric Palliative Care Programs with Specialized Staff											
% in opearation	14.0%	2,420									
% in the planning phase	0.7%	2,420									
Service Delivery Programs Outside of Medicare Hospice Benefit Model											
% in opearation	62.2%	2,386									
% in the planning phase	4.2%	2,385									
Palliative Consult Services (in any setting)							(i				
% in opearation	58.8%										
% in the planning phase	22.0%	1,099									
Palliative Care Services at Home / Inpatient Facility											
% in opearation	64.9%										
% in the planning phase	13.8%	952									
Post-Hospice Support Program for Patients Discharged Alive											
% in opearation	56.3%	807									
% in the planning phase	11.5%										
Complementary Therapies (music therapy,											
art therapy, massage therapy, etc.)											
% in opearation	84.5%	560									
% in the planning phase	13.6%	560									
Day Care Services for Hospice Patients											
% in opearation	20.7%	92									
% in the planning phase	33.7%	92									

* NHPCO membership survey data.

N = Number of hospice agencies with available data.



Table 1. Hospice Agency Demographics (continued)

	Netter	1				Ave	rage Dai	<u>y Census</u>			
	Natio	nal	51	to 100 p	oatients	101	L to 200	patients	;	> 200 pa	tients
	% of Agencies	N	% of Agencies	N	% Difference from National	% of Agencies	N	% Difference from National	% of Agencies	N	% Difference from National
	Agencies	IN	Agencies	IN	Jioni National	Agencies	IN	John Wational	Agencies	IN	John National
CERTIFICATION & ACCREDITATION											
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* NHPCO membership survey data.

N = Number of hospice agencies with available data.



Table 2. Patient Volume

	Nation										Average Da	aily Census								
	Nation	aı			1 to 9 p	atients					10 to 25	patients					26 to 50 j	patients		
	Agency		Agency					% Difference	Agency					% Difference	Agency					% Difference
	Mean	N	Mean	25th%	Median	75th%	Ν	from National	Mean	25th%	Median	75th%	N	from National	Mean	25th%	Median	75th%	Ν	from National
PATIENT VOLUME																				
Total Patient Days	40,753	541																		
Daily Census	112.0	538																		
Unique Patients Served	530.3	765																		
Total Admissions	487.8	765																		
% Re-admissions	5.0%	378																		
Total Deaths	400.5	756																		

Table 3. Referrals

	Nationa										<u>Average Da</u>	aily Census								
	Nationa	11			1 to 9 pa	atients					10 to 25	patients					26 to 50	patients		
	Agency Mean	N	Agency Mean	25th%	Median	75th%	N	% Difference from National	Agency Mean	25th%	Median	75th%	N	% Difference from National	Agency Mean	25th%	Median	75th%	N	% Difference from National
REFERRALS Percentage of Referrals Converted to Admissions	75.1%	564																		
Referral Source	% Total	N	% All						% All						% All					
Physician	22.2%	644														_				
Hospital	38.9%	644																		
Nursing Facility	20.6%	644																		
Self, Family, or Friend	8.4%	644														•				
Other	7.9%	644																		
Home Health Agency	1.9%	644																		

Table 4. Non-Death Discharges

	Nation	a l .									<u>Average Da</u>	ily Census								
	INALION	ai			1 to 9 p	atients					10 to 25	patients					26 to 50	patients		
	Agency Mean	N	Agency Mean	25th%	Median	75th%	N	% Difference from National	Agency Mean	25th%	Median	75th%	N	% Difference from National	Agency Mean	25th%	Median	75th%	Ν	% Difference from National
NON-DEATH (LIVE) DISCHARGE																				
Non-death Discharges As a																				
Percentage of Total Discharges	19.2%	897																		
Reason for Non-death Discharge	% Total		% All						% All						% All					
A. Hospice-initiated Discharge	52.9%	658																		
B. Patient-initiated Discharge	47.1%	658																		

N = Number of hospice agencies with available data.

25th% = 25th percentile; Median = 50th percentile; 75% = 75th percentile.



Table 2. Patient Volume

	Nation										Average Da	ily Census								
	Nation	di			51 to 100	patients					101 to 200) patients					> 200 pa	tients		
	Agency		Agency					% Difference	Agency					% Difference	Agency					% Difference
	Mean	N	Mean	25th%	Median	75th%	N	from National	Mean	25th%	Median	75th%	N	from National	Mean	25th%	Median	75th%	N	from National
PATIENT VOLUME																				
Total Patient Days	40,753	541																		
Daily Census	112.0	538																		
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	Nationa	al .									<u>Average Da</u>	<u>ily Census</u>								
	Nationa	ai .			51 to 100	patients					101 to 200	patients					> 200 pa	atients		
	Agency Mean	N	Agency Mean	25th%	Median	75th%	N	% Difference from National	Agency Mean	25th%	Median	75th%	N	% Difference from National	Agency Mean	25th%	Median	75th%	N	% Difference from National
REFERRALS Percentage of Referrals Converted to Admissions	75.1%	564																		
Referral Source	% Total	N	% All						% All						% All					
Physician	22.2%	644														_				
Hospital	38.9%	644																		
Nursing Facility	20.6%	644																		
Self, Family, or Friend	8.4%	644																		
Other	7.9%	644																		
Home Health Agency	1.9%	644																		

Table 4. Non-Death Discharges

	Nation	- I									<u>Average Da</u>	ily Census								
	Nationa	ai -			51 to 100	patients					101 to 200) patients					> 200 pa	atients		
	Agency		Agency					% Difference	Agency					% Difference	Agency					% Difference
	Mean	N	Mean	25th%	Median	75th%	N	from National	Mean	25th%	Median	75th%	N	from National	Mean	25th%	Median	75th%	N	from National
NON-DEATH (LIVE) DISCHARGE																				
Non-death Discharges As a																				
Percentage of Total Discharges	19.2%	897																		
Reason for Non-death Discharge	% Total		% All						% All						% All					
A. Hospice-initiated Discharge	52.9%	658																		
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N = Number of hospice agencies with available data.

25th% = 25th percentile; Median = 50th percentile; 75% = 75th percentile.







Table 5. Patient Demographics

	Nationa					<u>Ave</u>	rage Dai	l <u>y Census</u>			
	INALIONA	11	1	to 9 pat	ients	10) to 25 p	atients	26	6 to 50 p	atients
	% of		% of		% Difference from			% Difference from			% Difference from
	Agencies	Ν	Agencies	N	National	Agencies	Ν	National	Agencies	N	National
PATIENT GENDER											
Female	53.8%	860									
Male	46.2%	860									
PATIENT AGE ON ADMISSION											
< 65 / 65 + years											
Less than 65 years	16.9%	591									
65+ years	83.1%	591									
Detailed Age Distribution											
0 - 24 years	0.4%	540									
< 1y (% of 0-24 y)	21.9%	519									
1 - 4y (% of 0-24 y)	19.8%	520									
5 - 14y (% of 0-24 y)	22.9%	522									
15 - 24y (% of 0-24 y)	35.4%	540									
25 - 34 years	0.4%	540									
35 - 64 years	16.3%	540									
65 - 74 years	1/6.3%	540									
75 - 84 years	28.7%	540									
85+ years	38.0%	540			_						
PATIENT ETHNICITY*											
Non-Hispanic or Latino origin	94.7%	834									
Hispanic or Latino origin	5.3%	834									
PATIENT RACE ¹											
Asian, Hawaiian, Other Pacific Islander	1.9%	821									
American Indian or Alaskan Native	0.2%	819									
Black / African American	8.7%	832									
Multiracial or Other Race	8.7%	826									
White / Caucasian	80.5%	855									
SPECIAL POPULATIONS											
Veterans	6.1%	344									

* Following U.S. Census guidelines, ethnicity and race are captured separately in the National Data Set. Ethnicity categorizes patients as Hispanic or non-Hispanic. Patients of Hispanic heritage may be of any race.

N = Number of hospice agencies with available data.





Table 5. Patient Demographics

	Nationa					Ave	rage Dai	l <u>y Census</u>			
	INALIONA		51	to 100 p	atients	101	L to 200	patients	;	> 200 pat	ients
	% of		% of		% Difference from	% of		% Difference from	% of		% Difference from
	Agencies	Ν	Agencies	Ν	National	Agencies	Ν	National	Agencies	N	National
PATIENT GENDER											
Female	53.8%	860									
Male	46.2%	860									
PATIENT AGE ON ADMISSION											
< 65 / 65 + years											
Less than 65 years	16.9%	591									
65+ years	83.1%	591									
Detailed Age Distribution											
0 - 24 years	0.4%	540									
< 1y (% of 0-24 y)	21.9%	519									
1 - 4y (% of 0-24 y)	19.8%	520									
5 - 14y (% of 0-24 y)	22.9%	522									
15 - 24y (% of 0-24 y)	35.4%	540									
25 - 34 years	0.4%	540									
35 - 64 years	16.3%	540									
65 - 74 years	1/6.3%	- 540		7							
75 - 84 years	28.7%	540									
85+ years	38.0%	540			_						
PATIENT ETHNICITY*											
Non-Hispanic or Latino origin	94.7%	834									
Hispanic or Latino origin	5.3%	834									
PATIENT RACE ¹											
Asian, Hawaiian, Other Pacific Islander	1.9%	821									
American Indian or Alaskan Native	0.2%	819									
Black / African American	8.7%	832									
Multiracial or Other Race	8.7%	826									
White / Caucasian	80.5%	855									
SPECIAL POPULATIONS											
Veterans	6.1%	344									

* Following U.S. Census guidelines, ethnicity and race are captured separately in the National Data Set. Ethnicity categorizes patients as Hispanic or non-Hispanic. Patients of Hispanic heritage may be of any race.

N = Number of hospice agencies with available data.

Table 6. Patient Demographics - Primary Diagnosis

	Nationa				•		Agency				
			1 t	o 9 pat	tients	10	0 to 25 p	atients		5 to 50 p	atients
	% of		% of		% Difference from	% of		% Difference from	% of		% Difference from
	Agencies	N	Agencies	Ν	National	Agencies	Ν	National	Agencies	N	National
Total Admissions by Primary Diagnosis											
Cancer	40.1%	577									
Non-Cancer Diagnoses	59.9%	577									
Heart Disease	11.5%	572									
Debility Unspecified	13.1%	558									
Dementia	11.2%	572									
Lung Disease	8.2%	570									
Stroke or Coma	3.8%	548									
Kidney Disease (ESRD)	3.0%	563									
Liver Disease	1.9%	557									
Non-ALS Motor Neuron	1.8%	552									
HIV / AIDS	0.4%	541									
Amyotrophic Lateral Sclerosis (ALS)	0.4%	538									
Other	4.5%	545									
Total Daatha ku Drimanu Diannasia											
Total Deaths by Primary Diagnosis		700									
Cancer	42.2%	799									
Non-Cancer Diagnoses	57.8%	799									
Heart Disease	11.1%	783									
Debility Unspecified	11.4%	707									
Dementia	11.1%	786									
Lung Disease	7.8%	772									
Stroke or Coma	4.0%	777									
Kidney Disease (ESRD)	3.0%	7 <u>53</u>									
Liver Disease	2.0%	747									
Non-ALS Motor Neuron	1.3%	644									
HIV / AIDS	0.4%	665									
Amyotrophic Lateral Sclerosis (ALS)	0.4%	678									
Other	5.4%	775									
Live Discharge Rate Per Diagnosis*											
Cancer	12.8%	534									
Non-Cancer Diagnoses	16.3%	391									
Heart Disease	19.7%	529									
Debility Unspecified	24.0%	529 524									
Dementia											
	19.6%	532									
Lung Disease	17.6%	525									
Stroke or Coma	11.6%	512									
Kidney Disease (ESRD)	9.5%	518									
Liver Disease	17.8%	520									
Non-ALS Motor Neuron	22.7%	511									
HIV / AIDS	21.8%	503									
Amyotrophic Lateral Sclerosis (ALS)	19.9%	502									
Other	19.1%	511									

* Total live discharges for Disease XYZ divided by Total discharges (deaths + live discharges) for Disease XYZ.

N = Number of hospice agencies with available data.



Table 6. Patient Demographics - Primary Diagnosis

	Nation	al	F1	to 100 -	ationts		Agency T			200	tionts
	1.1		1	to 100 p		1	L to 200 j			> 200 pa	
	% of Agencies	N	% of Agencies	N	% Difference from National	% of Agencies	N	% Difference from National	% of Agencies	N	% Difference from National
Total Admissions by Primary Diagnosis Cancer Non-Cancer Diagnoses Heart Disease Debility Unspecified Dementia Lung Disease Stroke or Coma Kidney Disease (ESRD) Liver Disease Non-ALS Motor Neuron HIV / AIDS Amyotrophic Lateral Sclerosis (ALS) Other Total Deaths by Primary Diagnosis Cancer Non-Cancer Diagnoses Heart Disease Debility Unspecified Dementia	Agencies	Ν	Agencies	Ν	National	Agencies	N	National	Agencies	N	National
Lung Disease Stroke or Coma Kidney Disease (ESRD) Liver Disease Non-ALS Motor Neuron HIV / AIDS Amyotrophic Lateral Sclerosis (ALS) Other									L		
Live Discharge Rate Per Diagnosis* Cancer Non-Cancer Diagnoses Heart Disease Debility Unspecified Dementia Lung Disease Stroke or Coma Kidney Disease (ESRD) Liver Disease Non-ALS Motor Neuron HIV / AIDS Amyotrophic Lateral Sclerosis (ALS)											

* Total live discharges for Disease XYZ divided by Total discharges (deaths + live discharges) for Disease XYZ.

N = Number of hospice agencies with available data.



Table 7. Length of Service

	Nation	al .									<u>Average D</u>	aily Census								
	Nation	di			1 to 9 p	oatients					10 to 25	patients					26 to 50	patients		
	Agency Mean	N	Agency Mean	25th%	Median	75th%	N	% Difference from National	Agency Mean	25th%	Median	75th%	N	% Difference from National	Agency Mean	25th%	Median	75th%	N	% Difference from National
LENGTH OF SERVICE (LOS)*	Days																			
Average LOS (days)	69.0	1,359																		
Median LOS (days)	21.1	1,256																		
PERCENT OF DISCHARGES BY LOS	% of <u>Discharges</u>			9/ 6	of <u>Discharges</u>					%	of <u>Discharges</u>					%	of <u>Discharges</u>			
		375		70 L	Discharges					76 0	n <u>Discharges</u>					70 C	n <u>Discharges</u>			
1 to 7 Days	34.4%																			
8 to 14 Days	14.2%	375																		
15 to 29 Days	13.3%	375																		
30 to 59 Days	11.3%	375																		
60 to 89 Days	6.3%	375																		
90 to 179 Days	8.7%	375																		
180+ Days	11.8%	375																		
LOS BY TAX STATUS																				
Average LOS (days)	Days																			
Not for Profit	64.1	911																		
For Profit	85.8	386																		
Government	56.6	62																		
Median LOS (days)																				
Not for Profit	18.3	852																		
For Profit	30.8	344																		
Government	19.1	60																		
LOS BY CERTIFICATION STATUS																				
Average LOS (days)																				
Medicare-certified Provider	69.0	1,321																		
Non-certified Provider	67.4	37																		
Median LOS (days)																				
Medicare-certified Provider	21.1	1,228																		
Non-certified Provider	39.7	27																		

N = Number of hospice agencies with available data.

25th% = 25th percentile; Median = 50th percentile; 75th% = 75th percentile.

** Insufficient Data



Table 7. Length of Service[¥]

	Nation	al -									Average Da									
					51 to 100) patients					101 to 20	0 patients					> 200 p	patients		
	Agency Mean	N	Agency Mean	25th%	Median	75th%	N	% Difference from National	Agency Mean	25th%	Median	75th%	N	% Difference from National	Agency Mean	25th%	Median	75th%	N	% Difference fro. National
LENGTH OF SERVICE (LOS)*	Days																			
Average LOS (days)	69.0	1,360																		
Median LOS (days)	21.1 % of	1,257						_												
PERCENT OF DISCHARGES BY LOS	Discharges			% c	of <u>Discharges</u>					% 0	f <u>Discharges</u>					% c	of <u>Discharges</u>	5		
1 to 7 Days	34.4%	376																		
8 to 14 Days	14.2%	376																		
15 to 29 Days	13.3%	376																		
30 to 59 Days	11.3%	376																		
60 to 89 Days	6.3%	376																		
90 to 179 Days	8.7%	376																		
180+ Days	11.8%	376																		
LOS BY TAX STATUS																				
Average LOS (days)	Days																			
Not for Profit	64.1	912																		
For Profit	85.8	386																		
Government	56.6	62																		
Median LOS (days)																				
Not for Profit	18.3	853																		
For Profit	30.8	344																		
Government	19.1	60																		
LOS BY CERTIFICATION STATUS																				
Average LOS (days)																				
Medicare-certified Provider	69.0	1,321																		
Non-certified Provider	67.4	37																		
Median LOS (days)																				
Medicare-certified Provider	21.1	1,228																		
Non-certified Provider	39.7	27																		

¥ Length of service values were weighted by the agency's total admissions. divided by total number of patients discharged.

N = Number of hospice agencies with available data.

25th% = 25th percentile; Median = 50th percentile; 75th% = 75th percentile.

** Insufficient Data





Table 7. Length of Service (cont.)

	Natior	nal									<u>Average D</u>	aily Census								
	Nation	iui			1 to 9 p	patients					10 to 25	patients					26 to 50	patients		
	Agency Mean	N	Agency Mean	25th%	Median	75th%	N	% Difference from National	Agency Mean	25th%	Median	75th%	N	% Difference from National	Agency Mean	25th%	Median	75th%	N	% Difference from National
LENGTH OF SERVICE (LOS)*																				
Average LOS (days)	69.0	1,359																		
Median LOS (days)	21.1	1,256																		
LOS BY TOTAL ADMISSIONS																				
Average LOS (days)																				
1 to 49 Admissions	71.5	170																		
50 - 150 Admissions	67.4	376																		
151 - 500 Admissions	68.1																			
501 - 1,500 Admissions	66.4																			
> 1,500 Admissions	72.4																			
Median LOS (days)																				
1 to 49 Admissions	37.2	153																		
50 - 150 Admissions	28.3																			
151 - 500 Admissions	24.9																			
501 - 1,500 Admissions	20.6																			
> 1,500 Admissions	18.2								_											
LOS BY PRIMARY DIAGNOSIS (days)																				
Cancer	45.7	720																		
Non-Cancer Diagnoses	81.8	737																		
Heart Disease	70.8	710																		
Debility Unspecified	76.1	601																		
Dementia	93.6																			
Lung Disease	70.6																			
Stroke or Coma	47.1																			
Kidney Disease	28.6																			
Liver Disease	38.3																			
Non-ALS Motor Neuron	98.1																			
HIV / AIDS	40.7																			
ALS Other Diagnoses	89.1 58.8																			
Other Diagnoses	58.8	507																		L

* LOS estimate repeated from previous page.

N = Number of hospice agencies with available data.

25th% = 25th percentile; Median = 50th percentile; 75th% = 75th percentile.

** Insufficient data.



Table 7. Length of Service $(\text{cont.})^{\text{F}}$

	Natior	nal									Average Da									
	Hattor				51 to 100	patients					101 to 200) patients					> 200 pa	atients		
	Agency Mean	N	Agency Mean	25th%	Median	75th%	N	% Difference from National	Agency Mean	25th%	Median	75th%	N	% Difference from National	Agency Mean	25th%	Median	75th%	N	% Difference from Nationa
LENGTH OF SERVICE (LOS)*																				
Average LOS (days)	69.0	1,359																		
Median LOS (days)	21.1	1,256																		
LOS BY TOTAL ADMISSIONS																				
Average LOS (days)																				
1 to 49 Admissions	71.5	170																		
50 - 150 Admissions	67.4	376																		
151 - 500 Admissions	68.1	462																		
501 - 1,500 Admissions	66.4	268																		
> 1,500 Admissions	72.4																			
Median LOS (days)																				
1 to 49 Admissions	37.2	153																		
50 - 150 Admissions	28.3																			
151 - 500 Admissions	24.9																			
501 - 1,500 Admissions	20.6																			
> 1,500 Admissions	18.2											_		_						
LOS BY PRIMARY DIAGNOSIS (days)																				
Cancer	45.7	720																		
Non-Cancer Diagnoses	81.8																			
Heart Disease	70.8																			
Debility Unspecified	76.1																			
Dementia	93.6																			
Lung Disease	70.6	695																		
Stroke or Coma	47.1	601																		
Kidney Disease	28.6																			
Liver Disease	38.3																			
Non-ALS Motor Neuron	98.1																			
HIV / AIDS	40.7																			
ALS	89.1																			
Other Diagnoses	58.8	567																		

¥ Length of service values were weighted by the agency's total admissions.

* LOS estimate repeated from previous page.

N = Number of hospice agencies with available data.

25th% = 25th percentile; Median = 50th percentile; 75th% = 75th percentile.

** Insufficient data.





Table 8. Location of Care

	Nation	-1					Agency	Туре			
	wation	di	1	1 to 9 pa	tients	1	0 to 25 p	atients	26	5 to 50 p	atients
	% of		% of		% Difference from	% of		% Difference from	% of		% Difference fr
	Agencies	Ν	Agencies	Ν	National	Agencies	Ν	National	Agencies	Ν	National
PATIENT LOCATION ON ADMISSION											
Private Residence	49.2%	576									
Nursing Home	18.1%	569									
Acute Care Hospital (not operated by the hospice)	10.6%	540									
Free-Standing Hospice Inpatient Facility or Residence	9.1%	397									
Hospice-Run Inpatient Facility in Other's Facility	5.9%	509									
Assisted Living or Other Residential Facility	7.1%	551									
LOCATION OF DEATH											
Private Residence	40.1%	641									
Nursing Home	18.9%	634				_					
Free-Standing Hospice Inpatient Facility or Residence	14.4%	460									
Acute Care Hospital (not operated by the hospice)	10.1%	610									
Hospice-Run Inpatient Facility in Other's Facility	6.9%	578									
Assisted Living or Other Residential Facility	9.6%	612									

Table 9. Level of Care

	Nation	al					Agency	<u>Type</u>			
	Nationa	aı	1	1 to 9 pa	tients	1	0 to 25 p	atients	26	6 to 50 p	atients
	% of		% of		% Difference from	% of		% Difference from	% of		% Difference from
	Agencies	Ν	Agencies	Ν	National	Agencies	Ν	National	Agencies	Ν	National
LEVEL OF CARE											
Routine Home Care	95.9%	753									
General Inpatient Care	2.9%	747									
Continuous Care	1.0%	723									
Respite Care	0.2%	741									

N = Number of hospice agencies with available data.



Table 8. Location of Care

	Nationa						Agency	<u>Type</u>			
	Nationa	11	5:	1 to 100 j	patients	10	1 to 200	patients	:	> 200 pa	tients
	% of		% of		% Difference from	% of		% Difference from	% of		% Difference fro
	Agencies	Ν	Agencies	Ν	National	Agencies	Ν	National	Agencies	Ν	National
PATIENT LOCATION ON ADMISSION											
Private Residence	49.2%	576									
Nursing Home	18.1%	569									
Acute Care Hospital (not operated by the hospice)	10.6%	540									
Free-Standing Hospice Inpatient Facility or Residence	9.1%	397									
Hospice-Run Inpatient Facility in Other's Facility	5.9%	509									
Assisted Living or Other Residential Facility	7.1%	551									
LOCATION OF DEATH											
Private Residence	40.1%	641									
Nursing Home	18.9%	634									
Free-Standing Hospice Inpatient Facility or Residence	4.4%	460									
Acute Care Hospital (not operated by the hospice)	10.1%	610									
Hospice-Run Inpatient Facility in Other's Facility	6.9%	573									
Assisted Living or Other Residential Facility	9.6%	612									
										_	

Table 9. Level of Care

	Nation						Agency	<u>Type</u>			
	Nationa	ai	51	to 100	patients	10	1 to 200	patients	;	> 200 pa	tients
	% of		% of		% Difference from	% of		% Difference from	% of		% Difference from
	Agencies	Ν	Agencies	Ν	National	Agencies	Ν	National	Agencies	Ν	National
LEVEL OF CARE											
Routine Home Care	95.9%	753									
General Inpatient Care	2.9%	747									
Continuous Care	1.0%	723									
Respite Care	0.2%	741									

N = Number of hospice agencies with available data.



Table 10. Payer Mix

	Nation	al					Agency	<u>Type</u>			
		aı		1 to 9 pat	tients		0 to 25 p			6 to 50 p	
	% of		% of		% Difference from			% Difference from			% Difference from
	Agencies	N	Agencies	N	National	Agencies	Ν	National	Agencies	Ν	National
PATIENTS SERVED											
Percent of Patients Served by Payer											
Medicare Hospice Benefit	83.4%	816									
Managed Care or Private Insurance	8.6%	843									
Medicaid Hospice Benefit	4.9%	794									
Uncompensated or Charity Care	1.6%	483									
Self Pay	0.7%	643									
Other Payment Source	0.8%	791									
Medicare Patients as Percent of Total Patients,											
by Agency Tax Status											
Voluntary / Not for Profit	82.5%	448									
Proprietary / For Profit	85.9%	275									
Government	80.8%	34	Ν	Λ	IF						
				V /							
Percent of Patient Care Days by Payer		026					_				
Medicare Hospice Benefit	89.0%	836									
Managed Care or Private Insurance	4.8%	838									
Medicaid Hospice Benefit	4.3%	828									
Uncompensated or Charity Care Self Pay	0.9% 0.4%	599 789									
-	0.4%	789 783									
Other Payment Source	0.0%	/03									
by Agency Tax Status											
Voluntary / Not for Profit	87.8%	447									
Proprietary / For Profit	91.4%	284									
Government	87.8%	34									

N = Number of hospice agencies with available data.

** Insufficient data.



Table 10. Payer Mix

	Nation	al					Agency	<u>Type</u>			
		ai		to 100 p			1 to 200	patients		> 200 pa	
	% of		% of		% Difference from			% Difference from	% of		% Difference from
	Agencies	N	Agencies	Ν	National	Agencies	N	National	Agencies	N	National
PATIENTS SERVED											
Percent of Patients Served by Payer											
Medicare Hospice Benefit	83.4%	816									
Managed Care or Private Insurance	8.6%	843									
Medicaid Hospice Benefit	4.9%	794									
Uncompensated or Charity Care	1.6%	483									
Self Pay	0.7%	643									
Other Payment Source	0.8%	791									
Medicare Patients as Percent of Total Patients,											
by Agency Tax Status											
Voluntary / Not for Profit	82.5%	448									
Proprietary / For Profit	85.9%	275									
Government	80.8%	34	Ν								
Percent of Patient Care Days by Payer											
Medicare Hospice Benefit	89.0%	836									
Managed Care or Private Insurance	4.8%	838									
Medicaid Hospice Benefit	4.3%	828									
Uncompensated or Charity Care	0.9%	599									
Self Pay	0.4%	789									
Other Payment Source	0.6%	783									
by Agency Tax Status											
Voluntary / Not for Profit	87.8%	447									
Proprietary / For Profit	91.4%	284									
Government	87.8%	34									

N = Number of hospice agencies with available data.

** Insufficient data.



Table 11. Paid Staff Distribution and Turnover

	Nation	al					Agency				
				1 to 9 pai			0 to 25 p			6 to 50 p	
	% of		% of		% Difference from	% of		% Difference from	% of		% Difference from
	Agencies	Ν	Agencies	N	National	Agencies	Ν	National	Agencies	Ν	National
Distribution of Home Hospice FTEs*											
Clinical (direct patient care)	65.5%	352									
Nursing	30.7%	351									
Hospice Aides	18.1%	349									
Social Services	9.0%	351									
Physicians (excludes volunteers)	2.2%	348									
Chaplains	3.9%	347									
Other Clinical	2.1%	337									
Nursing (indirect clinical)	8.1%	347									
Non-clinical (administrative/general)	22.4%	352									
Bereavement	4.2%	352									
Distribution of Total FTEs*											
Clinical (direct patient care)	65.2%	413									
Nursing	28.9%	413									
Hospice Aides	17.9%	411									
Social Services	8.1%	413									
Physicians (excludes volunteers)	3.5%	410									
Chaplains	4.4%	398									
Other Clinical	2.1%	400									
Nursing (indirect clinical)	7.7%	400									
	22.7%	415 413									
Non-clinical (administrative/general)											
Bereavement	4.4%	413									
Turnover rate within each Discipline [#]											
Clinical (direct patient care)	25.5%	355									
Nursing	29.6%	352									
Hospice Aides	22.9%	347									
Social Services	21.3%	339									
Physicians (excludes volunteers)	11.0%	331									
Chaplains	15.8%	325									
Other Clinical	6.5%	322									
Nursing (indirect clinical)	13.5%	332									
Non-clinical (administrative/general)	17.0%	344									
Bereavement	12.1%	340									
All Staff	22.8%	355									

* FTE = full-time employee (1 FTE is equivalent to 2,080 hours per year or 40 hours per week). Totals may not equal sum of components due to independent rounding.

Total Discipline Separations divided by Total Discipline Non-PRN Employees.



Table 11. Paid Staff Distribution and Turnover

	Nation	al					Agency	Түре			
		a1		l to 100 p			1 to 200	patients		> 200 pa	
	% of		% of		% Difference from	% of		% Difference from	% of		% Difference from
	Agencies	Ν	Agencies	N	National	Agencies	Ν	National	Agencies	N	National
Distribution of Home Hospice FTEs*											
Clinical (direct patient care)	65.5%	352									
Nursing	30.7%	351									
Hospice Aides	18.1%	349									
Social Services	9.0%	351									
Physicians (excludes volunteers)	2.2%	348									
Chaplains	3.9%	347									
Other Clinical	2.1%	337									
Nursing (indirect clinical)	8.1%	347									
Non-clinical (administrative/general)	22.4%	352									
Bereavement	4.2%	352									
Distribution of Total FTEs*											
Clinical (direct patient care)	65.2%	413									
Nursing	28.9%	413									
Hospice Aides	17.9%	411									
Social Services	8.1%	413									
Physicians (excludes volunteers)	3.5%	410									
Chaplains	4.4%	398			-						
Other Clinical	2.1%	400									
Nursing (indirect clinical)	7.7%	400									
Non-clinical (administrative/general)	22.7%	413									
Bereavement	4.4%	413									
Turnover rate within each Discipline [#]											
Clinical (direct patient care)	25.5%	355									
,											
Nursing Lospice Aides	29.6%	352									
Hospice Aides	22.9%	347									
Social Services	21.3%	339									
Physicians (excludes volunteers)	11.0%	331									
Chaplains	15.8%	325									
Other Clinical	6.5%	322									
Nursing (indirect clinical)	13.5%	332									
Non-clinical (administrative/general)	17.0%	344									
Bereavement	12.1%	340									
All Staff	22.8%	355									

* FTE = full-time employee (1 FTE is equivalent to 2,080 hours per year or 40 hours per week). Totals may not equal sum of components due to independent rounding.

Total Discipline Separations divided by Total Discipline Non-PRN Employees.

Table 12. Volunteer Services

	Nation	al .									Average D	aily Census								
	Nation	ai			1 to 9 p	patients					10 to 25	patients					26 to 50	patients		
	Agency Mean	N	Agency Mean	25th%	Median	75th%	N	% Difference from National	Agency Mean	25th%	Median	75th%	N	% Difference from National	Agency Mean	25th%	Median	75th%	N	% Difference fron National
TOTAL VOLUNTEERS Percent of Total Volunteers*																				
Direct Patient Care	57.6%	611																		
Patient Care Support (clerical)	21.5%	611																		
General Support (fundraising/board)	20.9%	611																		
Number of Volunteers per Patient [#]																				
All Volunteer Types	0.31	817																		
Direct Patient Care	0.16	711																		
Patient Care Support (clerical)	0.07	708																		
General Support (fundraising/board)	0.16	396																		
VOLUNTEER HOURS																				
Percent of Total Volunteer Hours [#]																				
Direct Patient Care	51.5%	604																		
Patient Care Support (clerical)	31.7%	604																		
General Support (fundraising/board)	16.8%	604																		
Volunteer Hours per Volunteer																				
Hours per Volunteer [%]	46.6	708																		
Patient Visits per Volunteer	18.5	455																		
Volunteer Hours as % of Total Staff Hours	4.8%	470																		
Volunteer Hours as % of Clinical Staff Hours	5.6%	469																		
Volunteer Visits as % of Total Visits	5.6%	428																		
 * Totals may not equal sum of components due to independe ¥ Number of volunteers divided by total patient admissions. # Volunteer hours divided by number of volunteers. 	ent rounding.							V												

N = Number of hospice agencies with available data.

25th% = 25th percentile; Median = 50th percentile; 75th% = 75th percentile.



Table 12. Volunteer Services

	Nationa	al –									Average D	aily Census								
	Nuclonic				51 to 100	0 patients					101 to 20	0 patients					ا 200 >	patients		
	Agency Mean	N	Agency Mean	25th%	Median	75th%	N	% Difference from National	Agency Mean	25th%	Median	75th%	N	% Difference from National	Agency Mean	25th%	Median	75th%	N	% Difference fro National
TOTAL VOLUNTEERS Percent of Total Volunteers*																				
Direct Patient Care	57.6%	611																		
Patient Care Support (clerical)	21.5%	611																		
General Support (fundraising/board)	20.9%	611																		
Number of Volunteers per Patient [#]																				
All Volunteer Types	0.31	817																		
Direct Patient Care	0.16	711																		
Patient Care Support (clerical)	0.07	708																		
General Support (fundraising/board)	0.16	396																		
VOLUNTEER HOURS																				
Percent of Total Volunteer Hours [#]																				
Direct Patient Care	51.5%	604																		
Patient Care Support (clerical)	31.7%	604																		
General Support (fundraising/board)	16.8%	604																		
Volunteer Hours per Volunteer																				
Hours per Volunteer [%]	46.6	708																		
Patient Visits per Volunteer	18.5	455																		
Volunteer Hours as % of Total Staff Hours	4.8%	470							1											
	5.6%	469																		
Volunteer Hours as % of Clinical Staff Hours	5.6%	100																		

N = Number of hospice agencies with available data.

25th% = 25th percentile; Median = 50th percentile; 75th% = 75th percentile.



Table 13. Bereavement Services

	Nation	al									<u>Average D</u>	aily Census								
	Nation	di			1 to 9 p	oatients					10 to 25	patients					26 to 50	patients		
	Agency Mean	N	Agency Mean	25th%	Median	75th%	N	% Difference from National	Agency Mean	25th%	Median	75th%	N	% Difference from National	Agency Mean	25th%	Median	75th%	N	% Difference from National
Total Hospice Family Members																				
Served per Death*	2.0	690																		
Percent of Agencies Offering Bereavement																				
Services to the Community																				
% in opearation	91.9%	1,694																		
% in the planning phase	4.4%	1,694																		
Contacts per Family Member																				
Phone calls/Visits	2.5	446																		
Mailings	6.0	425																		
Total Contacts (phone calls/visits/mailings)	8.2	449																		
Contacts per Community Member																				
Phone calls/Visits	1.9	310																		
Mailings	1.8	324																		
Total Contacts (phone calls/visits/mailings)	3.8																			
Percent Served by Affiliation w/ Hospice																				
Hospice Family Members	81.8%	619																		
Community Members	18.2%																			
Distribution of Visits & Calls																				
Hospice Family Members	83.2%	345																		
Community Members	16.8%	345																		
Distribution of Mailings																				
Hospice Family Members	94.4%	397																		
Community Members	5.6%	397																		
Distribution of Total Contacts																				
Hospice Family Members	89.2%	367																		
Community Members	10.8%	367																		

* Total number of hospice family members who received bereavement services divided by agency deaths.

N = Number of hospice agencies with available data.

25th% = 25th percentile; Median = 50th percentile; 75th% = 75th percentile.



Table 13. Bereavement Services

	Natior	al									<u>Average D</u>	aily Census								
	Nation	a			51 to 100) patients					101 to 20	0 patients					> 200 p	patients		
	Agency Mean	N	Agency Mean	25th%	Median	75th%	N	% Difference from National	Agency Mean	25th%	Median	75th%	N	% Difference from National	Agency Mean	25th%	Median	75th%	N	% Difference from National
Total Hospice Family Members Served per Death*	2.0	690																		
Percent of Agencies Offering Bereavement Services to the Community																				
% in opearation	91.9%	1,694																		
% in the planning phase	4.4%	1,694																		
Contacts per Family Member																				
Phone calls/Visits	2.5	446																		
Mailings	6.0	425																		
Total Contacts (phone calls/visits/mailings)	8.2	449																		
Contacts per Community Member																				
Phone calls/Visits	1.9	310																		
Mailings	1.8	324																		
Total Contacts (phone calls/visits/mailings)	3.8	325																		
Percent Served by Affiliation w/ Hospice																				
Hospice Family Members	81.8%	619																		
Community Members	18.2%	619																		
Distribution of Visits & Calls																				
Hospice Family Members	83.2%	345																		
Community Members	16.8%	345																		
Distribution of Mailings																				
Hospice Family Members	94.4%	397																		
Community Members	5.6%	397																		
Distribution of Total Contacts																				
Hospice Family Members	89.2%	367																		
Community Members	10.8%																			

* Total number of hospice family members who received bereavement services divided by agency deaths.

N = Number of hospice agencies with available data.

25th% = 25th percentile; Median = 50th percentile; 75th% = 75th percentile.



Table 14. Staff Management

	Nationa	ч.									Average D	aily Census								
	Nationa				1 to 9 p	oatients					10 to 25	patients					26 to 50	patients		
	Agency Mean	N	Agency Mean	25th%	Median	75th%	N	% Difference from National	Agency Mean	25th%	Median	75th%	N	% Difference from National	Agency Mean	25th%	Median	75th%	N	% Difference fron National
Patient Caseload*																				
Nurse Case Manager	10.8	476																		
Social Services	24.0	476																		
Home Health Aide	9.8	459																		
Chaplains	32.7	459																		
Paid Home Hospice Hours per Patient	52.7	400																		
Day [#]																				
Clinical	2.3	442																		
Nursing	1.1	442																		
Hospice Aides	0.6	442 436																		
Social Services	0.8	430 441																		
Physicians	0.3	441																		
Chaplains	0.1	434 431																		
Other Clinical	0.1	431																		
Nursing (indirect clinical)	0.1	422																		
Non-Clinical	0.3	434 437																		
	3.7	437																		
All Staff (Clinical and Non-Clinical)	3.7	430																		
Average Daily Census per FTE $^{\%}$																				
Clinical	2.5	484																		
Nursing	5.8	480																		
Hospice Aides	9.7	476																		
Social Services	20.3	479																		
Physicians	48.3	474																		
Chaplains	36.7	462																		
Other Clinical	31.8	452																		
Nursing (indirect clinical)	20.5	472																		
Non-Clinical	8.7	464																		
All Staff (Clinical and Non-Clinical)	1.6	484																		

* Typical number of patients that staff member is responsible for at one time.

([Number of FTEs multiplied by #080 hours] divided by Total Patient Days).

% Agency daily census divided by Total employees [non-PRN]). Interpreted as the number of patients per FTE.

N = Number of hospice agencies with available data. 25th% = 25th percentile; Median = 50th percentile; 75th% = 75th percentile.



Table 14. Staff Management

	Nationa	ч.									Average Da	aily Census								
	Nationa				51 to 100) patients					101 to 20	0 patients					> 200 p	oatients		
	Agency Mean	N	Agency Mean	25th%	Median	75th%	N	% Difference from National	Agency Mean	25th%	Median	75th%	N	% Difference from National	Agency Mean	25th%	Median	75th%	N	% Difference from National
Patient Caseload [*]																				
Nurse Case Manager	10.8	476																		
Social Services	24.0	476																		
Home Health Aide	9.8	459																		
Chaplains	32.7	466																		
Paid Home Hospice Hours per Patient																				
Day [¥]																				
Clinical	2.3	442																		
Nursing	1.1	442																		
Home Health Aides	0.6	436																		
Social Services	0.3	441																		
Physicians	0.1	434																		
Chaplains	0.1	431																		
Other Clinical	0.1	422																		
Nursing (indirect clinical)	0.3	434																		
Non-Clinical	0.7	437																		
All Staff (Clinical and Non-Clinical)	3.7	430																		
Average Daily Census per FTE [£]															_					
Clinical	2.5	484																		
Nursing	5.8	480																		
Home Health Aide	9.7	476																		
Social Services	20.3	479																		
Physicians	48.3	474																		
Chaplains	36.7	462																		
Other Clinical	31.8	452																		
Nursing (indirect clinical)	20.5	472																		
Non-Clinical	8.7	464																		
All Staff (Clinical and Non-Clinical)	1.6	484																		

* Typical number of patients that staff member is responsible for at one time.

¥ ([Number of FTEs multiplied by 2080 hours] divided by Total Patient Days).

£ Agency daily census divided by Total employees [non-PRN]). Interpreted as the number of patients per FTE.

N = Number of hospice agencies with available data. 25th% = 25th percentile; Median = 50th percentile; 75th% = 75th percentile.



Table 15. Service Delivery - Home Hospice Visits

	Nationa	-									Average D	aily Census								
	Nationa	di '			1 to 9 j	patients					10 to 25	patients					26 to 50	patients		
	Agency		Agency					% Difference from	Agency					% Difference from	Agency					% Difference from
	Mean	Ν	Mean	25th%	Median	75th%	Ν	National	Mean	25th%	Median	75th%	Ν	National	Mean	25th%	Median	75th%	Ν	National
VISITS PER PATIENT																				
Visits per Home Care Admission,																				
by Discipline [*]																				
Clinical (direct patient care)	66.6	488																		
Nursing	26.7	487																		
Home Health Aides	27.8	485																		
Social Services	6.3	486																		
Paid Physicians	0.6	412																		
Chaplains	3.3	472																		
Other Clinical	0.8	455																		
Days Between Visits, by Discipline [£]																				
Clinical (direct patient care)	1.5	728																		
Nursing	3.5	727																		
All Other Clinical Staff	2.9	727																		
VISITS PER STAFF MEMBER																				
Visits per Week, by Discipline [#]																				
Clinical (direct patient care)	14.0	435																		
Nursing	12.9	432																		
Home Health Aides	20.6	419			_							_								
Social Services	11.1	127																		
Paid Physicians	7.1	313																		
Chaplains	14.5	313																		
Other Clinical	9.9	236																		
	5.5																			
Visits per 8-hour Day, by Discipline [*]	2.0	425																		
Clinical (direct patient care)	2.8	435																		
Nursing	2.6	432																		
Home Health Aides	4.1	419																		
Social Services	2.2	427																		
Paid Physicians	1.4	313																		
Chaplains	2.9	377																		
Other Clinical	2.0	236																		

* Total discipline home hospice visits divided by Total home, nursing facility, and residential admissions.

 ${\tt f}$ (Total days of routine care + continuous care) divided by Total discipline visits.

(Total discipline home hospice visits / Total discipline home hospice FTEs) divided by 52.

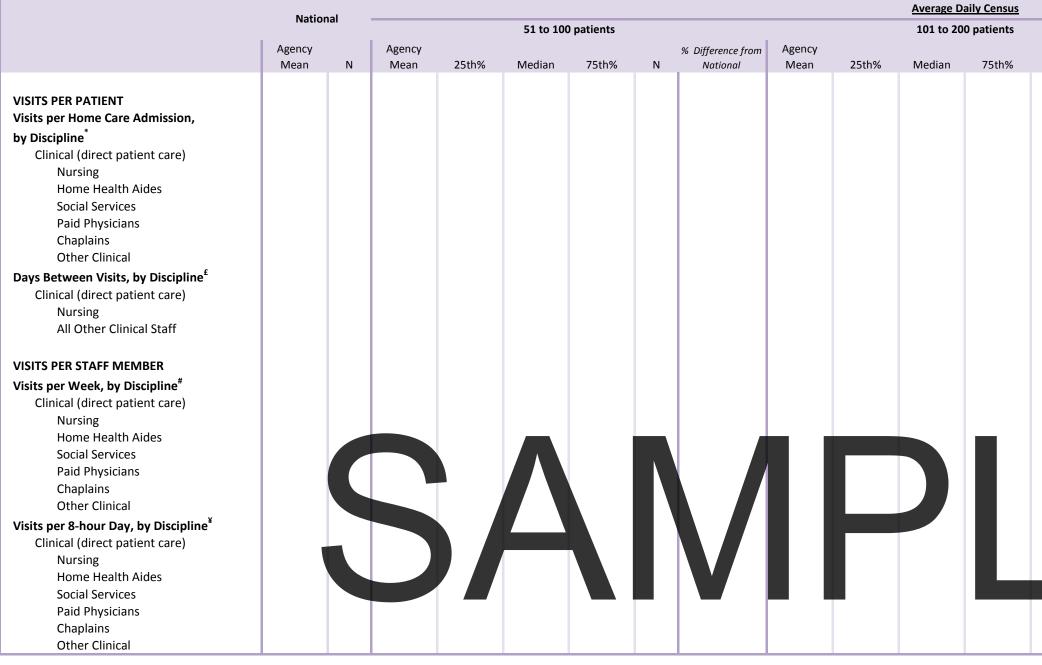
¥ (Total discipline home hospice visits / Total discipline home hospice FTEs) divided by 260.

N = Number of hospice agencies with available data.

25th% = 25th percentile; Median = 50th percentile; 75th% = 75th percentile.



Table 15. Service Delivery - Home Hospice Visits



* Total discipline home hospice visits divided by Total home, nursing facility, and residential admissions.

£ (Total days of routine care + continuous care) divided by Total discipline visits.

(Total discipline home hospice visits / Total discipline home hospice FTEs) divided by 52.

¥ (Total discipline home hospice visits / Total discipline home hospice FTEs) divided by 260.

N = Number of hospice agencies with available data.

25th% = 25th percentile; Median = 50th percentile; 75th% = 75th percentile.



				> 200 p	atients		
	% Difference from	Agency					% Difference from
Ν	National	Mean	25th%	Median	75th%	N	National



Table 16. Agency Revenue and Expenses

		National							Average Da	aily Cer	<u>ısus</u>				
		National			1 to 9 p	patients	5		10 to 25	patien	ts		26 to 50	patient	ts
	Agency			Agency			% Difference from	Agency			% Difference from	Agency			% Difference from
	Mean	Median	Ν	Mean	Median	Ν	National	Mean	Median	Ν	National	Mean	Median	Ν	National
REVENUE AND EXPENSE DISTRIBUTIONS (Not- for profit agencies only) Percent of Total Revenue															
Hospice Service	86.5%		347												
Fundraising & Contributions Other Revenue	6.3% 7.2%		347 347												
Percent of Total Expenses															
Hospice Service	91.1%	97.5%	328												
Fundraising & Contributions	1.7%	0.3%	328												
Other Expenses	7.2%	0.0%	328												

N = Number of hospice agencies with available data.

SAMPLE



Table 16. Agency Revenue and Expenses

	,	National							<u>Average Da</u>	aily Cen	<u>isus</u>				
	I	Valionai	51 to 100 patients				101 to 200 patients				> 200 patients				
	Agency			Agency			% Difference from	Agency			% Difference from	Agency			% Difference from
	Mean	Median	Ν	Mean	Median	Ν	National	Mean	Median	Ν	National	Mean	Median	Ν	National
REVENUE AND EXPENSE DISTRIBUTIONS (Not- for profit agencies only) Percent of Total Revenue															
Hospice Service	86.5%	91.9%	347												
Fundraising & Contributions	6.3%	3.2%	347												
Other Revenue	7.2%	1.7%	347												
Percent of Total Expenses															
Hospice Service	91.1%	97.5%	328												
Fundraising & Contributions	1.7%	0.3%	328												
Other Expenses	7.2%	0.0%	328												

N = Number of hospice agencies with available data.

SAMPLE

Table 17. Inpatient Facilities or Residential Units

Nation				1 +0 0	tionto		ly Census	26 to 50 potionto			
	% of		1 to 9 patients % of % Difference from			10 to 25 patients% of% Difference from			26 to 50 patients % of % Difference fro.		
NPATIENT FACILITY STATUS	Agencies	N	Agencies	N	National	Agencies	Ν	National	Agencies	N	% Difference fro National
Percent of Agencies with Facilities											
% Operating Inpatient Facility or Unit	21.7%	2,044									
Facility Location		, -									
Freestanding	64.4%	863									
In Hospital	22.4%	863									
In Nursing Home	5.1%	863									
Other	8.1%	863									
Level of Care Provided	0.1/0	000									
Acute or General Inpatient	47.7%	872									
Mixed (acute/general and residential)	36.9%	872									
Residential	15.4%	872									
Residential	% of	072	% of			% of			% of		
INPATIENT LEVEL OF CARE MIX	Patients		Patients			Patients			Patients		
Percent of Total Admissions [*]			ratients						Tutiento		1
General Inpatient Care	85.3%	186									
-		100									
Residential or Routine Care	9.0%										
Inpatient Respite Care	5.7%	138									
Percent of Total Deaths	00.40/	450									
General Inpatient Care	90.4%	156									
Residential or Routine Care	8.5%	146									
Inpatient Respite Care	1.2%	139									
Percent of Live Discharges											
General Inpatient Care	65.3%	151									
Residential or Routine Care	16.4%	139									
Inpatient Respite Care	18.4%	136									
Percent of Patients Served											
General Inpatient Care	83.0%	151									
Residential or Routine Care	10.7%	143									
Inpatient Respite Care	6.4%	136									
Percent of Total Days											
General Inpatient Care	69.2%	182									
Residential or Routine Care	26.2%	145									
Inpatient Respite Care	4.6%	139									
INPATIENT LENGTH OF SERVICE (days)											
Average LOS											
General Inpatient Care	9,0	124									
Residential or Routine Care	25.2	105									
Inpatient Respite Care	5.8	72									
INPATIENT STAFFING	-										
Percent of Total Inpatient FTEs											
Clinical	83.0%	177									
Nursing	41.7%	177									
Social Services	3.5%	172									
Health Aides	30.2%	177									
Physicians	2.5%	164									
-											1
Chaplains	2.3%	162									
Chaplains Other Clinical	2.3% 2.7%	162 160									

* Admission and live discharge data include transfers in level-of-care regardless if the patient remains with the same hospice organization.

Note: This section contains small cell counts; results should be interpreted with caution.

** Insufficient Data

N = Number of hospice agencies with available data.

Table 17. Inpatient Facilities or Residential Units

National			Average Daily Census									
			51 to 100 patients				1 to 200	patients	> 200 patients			
INPATIENT FACILITY STATUS	% of Agencies	N	% of Agencies	N	% Difference from National	% of Agencies	N	% Difference from National	% of Agencies	N	% Difference from National	
Percent of Agencies with Facilities	Ageneics	IN	Ageneics	IN	Nutional	Ageneics	IN	Nutional	Ageneics		Nutional	
-	21 70/	2044										
% Operating Inpatient Facility or Unit	21.7%	2,044										
Facility Location	CA 40/	0.62										
Freestanding	64.4%	863										
In Hospital	22.4%	863										
In Nursing Home	5.1%	863										
Other Level of Care Provided	8.1%	863										
	47 70/	072										
Acute or General Inpatient	47.7%	872										
Mixed (acute/general and residential)	36.9%	872										
Residential	15.4% % of	872				0/ (a/			
INPATIENT LEVEL OF CARE MIX	% of Patients		% of			% of			% of			
*	Fatients		Patients			Patients			Patients	_	1	
Percent of Total Admissions												
General Inpatient Care	85.3%	186										
Residential or Routine Care	9.0%	147										
Inpatient Respite Care	5.7%	138										
Percent of Total Deaths												
General Inpatient Care	90.4%	156										
Residential or Routine Care	8.5%	146										
Inpatient Respite Care	1.2%	139										
Percent of Live Discharges [*]												
General Inpatient Care	65.3%	151										
Residential or Routine Care	16.4%	139										
Inpatient Respite Care	18.4%	136										
Percent of Patients Served												
General Inpatient Care	83.0%	151										
Residential or Routine Care	10.7%	143										
Inpatient Respite Care	6.4%	136										
Percent of Total Days												
General Inpatient Care	69.2%	182										
Residential or Routine Care	26.2%	145										
Inpatient Respite Care	4.6%	139										
INPATIENT LENGTH OF SERVICE (days)												
Average LOS												
General Inpatient Care	9.0	124										
Residential or Routine Care	25.2	105										
Inpatient Respite Care	5.8	72										
INPATIENT STAFFING	_											
Percent of Total Inpatient FTEs												
Clinical	83.0%	177										
Nursing	41.7%	177										
Social Services	3.5%	172										
Health Aides	30.2%	177										
Physicians	2.5%	164										
Chaplains	2.3%	162										
Other Clinical	2.7%	160										
Non-clinical	14.5%	175										

* Admission and live discharge data include transfers in level-of-care regardless if the patient remains with the same hospice organization.

Note: This section contains small cell counts; results should be interpreted with caution.

** Insufficient Data

N = Number of hospice agencies with available data.