



- 2009 -NATIONAL SUMMARY OF HOSPICE CARE

PEER REPORTS







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- 2008 -National Summary of Hospice Care Agency Type

About this Report

This report is a secondary analysis of the National Hospice and Palliative Care Organization's *National Summary of Hospice Care.* The main benefit of a stratified analysis is the ability to examine national statistics that are more closely aligned with your organization. Further, your hospice can compare characteristics with other types of hospice providers. This report contains the same comprehensive national estimates as the National Summary of Hospice Care, stratified by agency type. The following areas of hospice care are covered in the tables that within this report:

- Agency demographics;
- Patient demographics;
- Staffing management and delivery; and
- Payer mix, revenue and expenses.

Data Sources

The primary source of these findings data vided lmer nbers who participate n NHPCO's National Data Set organization partners. National Data Set (n=991), a comprehensive annual s rvev upp rted by tate d ny database (n=7,448), state-mandated surveys (n=552), and data are supplemented by CO's me JHP mb rsh Medicare certification data from the CMS Provider of Services file (n=3,352). In a small number of instances, based on substantial statistical evidence, data were imputed so as to obtain the most robust demographic results possible.

Data Interpretation

The tables that follow provide overall National estimates side-by-side with National estimates for Free-Standing agencies, Hospital-based agencies and, Home Health agencies. Analysis for hospices that are a part of nursing homes was not completed because of the limited number of NDS submissions from that type of agency. Where appropriate, percent distributions, agency means, and population means are reported. Percentile rankings, including the 25th, 50th (median) and 75th percentiles are included. Where appropriate, the percent differences between overall estimates and agency type estimates are provided. A percent difference is interpreted as the difference of the agency type estimate relative to the overall national estimate. The number of valid responses for each section is reported as an "N". Because multiple data sources were utilized and sometimes combined during analysis, response rates can differ considerably across and within sections. Further, because stratification reduces the number the group sizes, some sections have somewhat limited data. Consequently, results with smaller N's must be interpreted with caution as they may not be representative of all U.S. agencies that are within that comparison group. For this report, all results with an N less than five were suppressed.



Summary Tables

Table 1. Hospice Agency Demographics

	Natio	nal				<u>A</u>	gency T	<u>/pe</u>			
	Natio	nai	F	ree Stand	ling	Но	spital Ba	ased		Health	Agency
	% of		% of		% Difference	% of		% Difference	% of		% Difference
	Agencies	Ν	Agencies	N	from National	Agencies	N	from National	Agencies	N	from National
AGENCY OWNERSHIP											
Free Standing / Independent Hospice	57.6%	3,242		1,869							
Part of a Hospital System	21.5%	3,242				100.0%	696				
Part of a Home Health Agency	19.5%	3,242							100.0%	632	
Part of a Nursing Home	1.4%	3,242									
INPATIENT SERVICES											
% Operating Inpatient Facility or Residence	21.7%	2,044									
TAX STATUS											
Voluntary / Not for Profit	49.0%	3,352									
Proprietary / For Profit	47.0%	3,352									
Government	4.0%	3,352									
GEOGRAPHIC LOCATION SERVED											
Mixed Urban and Rural	43.8%	1,798			-						
Primarily Rural	32.9%	1,798									
Primarily Urban	23.2%	1,798									
AVERAGE DAILY CENSUS [*]											
1 to 9 patients	14.6%	1,237									
10 to 25 patients	21.3%	1,237									
26 to 50 patients	21.9%	1,237									
51 to 100 patients	18.3%	1,237									
101 to 200 patients	12.9%	1,237									
> 200 patients	11.1%	1,237									
TOTAL PATIENT ADMISSIONS											
1 to 49	17.2%	2,630									
50 to 150	29.4%	2,630									
151 to 500	32.9%	2,630									
501 to 1,500	16.1%	2,630									
> 1,500	4.4%	2,630									

* Total patient care days divided by 365.

NOTE: There were 366 days in 2008 because of the leap-year.



Table 1. Hospice Agency Demographics (continued)

	Nation.						Agency 1	<u>vpe</u>			
	Nation	iai	I	Free Stan	ding	н	lospital E	ased	Hom	e Health	Agency
	% of		% of		% Difference	% of		% Difference	% of		% Difference
	Agencies	N	Agencies	N	from National	Agencies	Ν	from National	Agencies	Ν	from National
CERTIFICATION & ACCREDITATION											
Medicare-certified Hospice Provider	93.0%	3,410									
Independently Accredited	69.5%	1,935									
Joint Commission (formerly JCAHO)	45.9%	1,935									
Community Health Accreditation Program	16.9%	1,935									
Accreditation Commission for Health Care	2.9%	1,935									
Other Accreditation(s)	4.9%	1,935									
	4.570	1,555									
STATE MEMBERSHIPS											
Member of a State Hospice Association	83.6%	2,681									
Member of a State Home Health Association	43.7%	1,614									
ADDITIONAL SERVICES [*]											
Formal Pediatric Palliative Care Programs with								_			
Specialized Staff											
% in opearation	-14.0%	2,420									
% in the planning phase	0.7%	2,420									
Service Delivery Programs Outside of Medicare											
Hospice Benefit Model											
% in opearation	62.2%	2,386									
% in the planning phase	4.2%	2,386									
Palliative Consult Services (in any setting)											
% in opearation	58.8%	1,099									
% in the planning phase	22.0%	1,099									
Palliative Care Services at Home / Inpatient											
Facility											
% in opearation	64.9%	952									
% in the planning phase	13.8%	952									
Discharged Alive											
% in opearation	56.3%	807									
% in the planning phase	11.5%	807									
Complementary Theory is a formation th											
Complementary Therapies (music therapy,											
art therapy, massage therapy, etc.) % in opearation	84.5%	560									
% in the planning phase	84.5% 13.6%	560									
	13.070	500									
Day Care Services for Hospice Patients % in opearation	20.70/	0.2									
% in the planning phase	20.7% 33.7%	92 92									
	33.7%	92									

* NHPCO membership survey data.

Table 2. Patient Volume

	Nation										Agency	<u>y Type</u>								
	Nationa				Free Sta	anding					Hospita	l Based					Home Heal	th Agency		
	Agency		Agency					% Difference	Agency					% Difference	Agency					% Difference
	Mean	N	Mean	25th%	Median	75th%	Ν	from National	Mean	25th%	Median	75th%	Ν	from National	Mean	25th%	Median	75th%	N	from National
PATIENT VOLUME																				
Total Patient Days	40,753	541																		
Daily Census	112.0	538																		
Unique Patients Served	530.3	765																		
Total Admissions	487.8	765																		
% Re-admissions	5.0%	378																		
Total Deaths	400.5	756																		

Table 3. Referrals

	Nationa										Agency	у Туре								
	Nationa				Free Sta	anding					Hospita	l Based					Home Heal	th Agency		
	Agency Mean	N	Agency Mean	25th%	Median	75th%	N	% Difference from National	Agency Mean	25th%	Median	75th%	N	% Difference from National	Agency Mean	25th%	Median	75th%	N	% Difference from National
REFERRALS Percentage of Referrals Converted to Admissions	75.1%	564																		
Referral Source	% Total	N							% Total						% Total					
Physician	22.2%	644																		
Hospital	38.9%	644																		
Nursing Facility	20.6%	644																		
Self, Family, or Friend	8.4%	644																		
Other	7.9%	644																		
Home Health Agency	1.9%	644																		

Table 4. Non-Death Discharges

	Nation										Agency	у Туре								
	Nation	di			Free Sta	anding					Hospita	l Based					Home Heal	th Agency		
	Agency Mean	N	Agency Mean	25th%	Median	75th%	N	% Difference from National	Agency Mean	25th%	Median	75th%	N	% Difference from National	Agency Mean	25th%	Median	75th%	N	% Difference from National
NON-DEATH (LIVE) DISCHARGE																				
Non-death Discharges As a Percentage of Total Discharges	19.2%	897																		
Reason for Non-death Discharge	% Total														% Total					
A. Hospice-initiated Discharge	52.9%	658																		
B. Patient-initiated Discharge	47.1%	658																		

N = Number of hospice agencies with available data.

25th% = 25th percentile; Median = 50th percentile; 75% = 75th percentile.



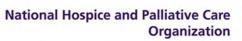




Table 5. Patient Demographics

	Nationa					<u> </u>	Agency T	<u>ype</u>			
			F	ree Stan	ding	Н	ospital E	Based	Hom	e Health	Agency
	% of		% of		% Difference	% of		% Difference	% of		% Difference
	Agencies	N	Agencies	N	from National	Agencies	Ν	from National	Agencies	Ν	from National
PATIENT GENDER											
Female	53.8%	860									
Male	46.2%	860									
PATIENT AGE ON ADMISSION											
< 65 / 65 + years											
Less than 65 years	16.9%	591									
65+ years	83.1%	591									
Detailed Age Distribution											
0 - 24 years	0.4%	540									
< 1y (% of 0-24 y)	21.9%	519									
1 - 4y (% of 0-24 y)	19.8%	520				_					
5 - 14y (% of 0-24 y)	22.9%	522									
15 - 24y (% of 0-24 y)	35.4%	540									
25 - 34 years	0.4%	540									
35 - 64 years	16.3%	540		/							
65 - 74 years	16.3%	540									
75 - 84 years	28.7%	540		_							
85+ years	38.0%	540									
PATIENT ETHNICITY*											
Non-Hispanic or Latino origin	94.7%	834									
Hispanic or Latino origin	5.3%	834									
PATIENT RACE ¹											
Asian, Hawaiian, Other Pacific Islander	1.9%	821									
American Indian or Alaskan Native	0.2%	819									
Black / African American	8.7%	832									
Multiracial or Other Race	8.7%	826									
White / Caucasian	80.5%	855									
SPECIAL POPULATIONS											
Veterans	6.1%	344									

* Following U.S. Census guidelines, ethnicity and race are captured separately in the National Data Set. Ethnicity categorizes patients as Hispanic or non-Hispanic. Patients of Hispanic heritage may be of any race.

Table 6. Patient Demographics - Primary Diagnosis

	Nationa	al					Agency 1				
			F	ree Star	nding	Н	ospital E	Based	Hom	e Healt	h Agency
	% of		% of		% Difference	% of		% Difference	% of		% Difference
	Agencies	N	Agencies	Ν	from National	Agencies	N	from National	Agencies	N	from National
otal Admissions by Primary Diagnosis											
Cancer	40.1%	577									
Non-Cancer Diagnoses	59.9%	577									
Heart Disease	11.5%	572									
Debility Unspecified	13.1%	558									
Dementia	11.2%	572									
Lung Disease	8.2%	570									
Stroke or Coma	3.8%	548									
Kidney Disease (ESRD)	3.0%	563									
Liver Disease	1.9%	557									
Non-ALS Motor Neuron	1.8%	552									1
HIV / AIDS	0.4%	541									1
Amyotrophic Lateral Sclerosis (ALS)	0.4%	538									
Other	4.5%	545									
otal Deaths by Primary Diagnosis											
Cancer	42.2%	799				_					_
Non-Cancer Diagnoses	57.8%	799									
Heart Disease	11.1%	783									
Debility Unspecified	<u>11.1%</u>	707									
Dementia	11.4%	786									
Lung Disease	7.8%	772 777									
Stroke or Coma	4.0%										
Kidney Disease (ESRD)	3.0%	753									
Liver Disease	2.0%	747		· ·				-			
Non-ALS Motor Neuron	1.3%	644									
HIV / AIDS	0.4%	665									
Amyotrophic Lateral Sclerosis (ALS)	0.4%	678									1
Other	5.4%	775									
ive Discharge Rate Per Diagnosis*											
Cancer	12.8%										1
Non-Cancer Diagnoses	16.3%	391									1
Heart Disease	19.7%										1
Debility Unspecified	24.0%	524									1
Dementia	19.6%	532									1
Lung Disease	17.6%	525									1
Stroke or Coma	11.6%										1
Kidney Disease (ESRD)	9.5%										1
Liver Disease	17.8%										1
Non-ALS Motor Neuron	22.7%										1
HIV / AIDS	21.8%										1
Amyotrophic Lateral Sclerosis (ALS)	19.9%										1
Other	19.9%	502 511									1

* Total live discharges for Disease XYZ divided by Total discharges (deaths + live discharges) for Disease XYZ.

N = Number of hospice agencies with available data.



Table 7. Length of Service[¥]

	Nation	- I									Agency	<u>/ Түре</u>								
	Nation	ai –			Free Sta	anding					Hospita	Based					Home Heal	th Agency		
	Agency Mean	N	Agency Mean	25th%	Median	75th%	N	% Difference from National	Agency Mean	25th%	Median	75th%	N	% Difference from National	Agency Mean	25th%	Median	75th%	N	% Difference from National
LENGTH OF SERVICE (LOS)*	Days																			
Average LOS (days)		1,360																		
Median LOS (days)	21.1	1,257																		
	% of	1,207																		
PERCENT OF DISCHARGES BY LOS	Discharges																			
1 to 7 Days	34.4%	376																		
8 to 14 Days	14.2%	376																		
15 to 29 Days	13.3%	376																		
30 to 59 Days	11.3%	376																		
60 to 89 Days	6.3%	376																		
90 to 179 Days	8.7%	376																		
180+ Days	11.8%	376																		
LOS BY TAX STATUS																				
Average LOS (days)	Days																			
Not for Profit	64.1	912																		
For Profit	85.8	386																		
Government	56.6	62																		
Median LOS (days)																				
Not for Profit	18.3	853																		
For Profit	30.8	344																		
Government	19.1	60																		
LOS BY CERTIFICATION STATUS																				
Average LOS (days)																				
Medicare-certified Provider	69.0	1,321																		
Non-certified Provider	67.4	37																		
Median LOS (days)																				
Medicare-certified Provider	21.1	1,228																		
Non-certified Provider	39.7	27																		

 $\ensuremath{\mathtt{Y}}$ Length of service values were weighted by the agency's total admissions.

* Total days of care for patients discharged divided by total number of patients discharged.

N = Number of hospice agencies with available data.

25th% = 25th percentile; Median = 50th percentile; 75th% = 75th percentile.

** Insufficient Data





Table 7. Length of Service (cont.)

	Natior	nal									Agency									
					Free Sta	anding					Hospita	l Based					Home Hea	th Agency		
	Agency Mean	N	Agency Mean	25th%	Median	75th%	Ν	% Difference from National	Agency Mean	25th%	Median	75th%	Ν	% Difference from National	Agency Mean	25th%	Median	75th%	N	% Difference from Nationa
LENGTH OF SERVICE (LOS)*																				
Average LOS (days)	69.0	1,359																		
Median LOS (days)	21.1	1,256																		
LOS BY TOTAL ADMISSIONS																				
Average LOS (days)																				
1 to 49 Admissions	71.5	170																		
50 - 150 Admissions	67.4																			
151 - 500 Admissions	68.1	462																		
501 - 1,500 Admissions	66.4	268																		
> 1,500 Admissions	72.4	83																		
Median LOS (days)																				
1 to 49 Admissions	37.2	153																		
50 - 150 Admissions	28.3																			
151 - 500 Admissions	24.9																			
501 - 1,500 Admissions	20.6																			
> 1,500 Admissions	18.2						_					_	L	_						
LOS BY PRIMARY DIAGNOSIS (days)																				
Cancer	45.7	720																		
Non-Cancer Diagnoses	81.8																			
Heart Disease	70.8																			
Debility Unspecified	76.1		_																	
Dementia	93.6	710																		
Lung Disease	70.6	695																		
Stroke or Coma	47.1																			
Kidney Disease	28.6	640																		
Liver Disease	38.3	598																		
Non-ALS Motor Neuron	98.1																			
HIV / AIDS	40.7	270																		
ALS	89.1																			
Other Diagnoses	58.8	567																		

* LOS estimate repeated from previous page.

N = Number of hospice agencies with available data.

25th% = 25th percentile; Median = 50th percentile; 75th% = 75th percentile.





Table 8. Location of Care

	Nation					4	Agency [·]	<u>Type</u>			
	Nation	Idl	F	ree Star	ding	н	ospital	Based	Hom	e Health	Agency
	% of		% of		% Difference	% of		% Difference	% of		% Difference
	Agencies	Ν	Agencies	Ν	from National	Agencies	Ν	from National	Agencies	Ν	from National
PATIENT LOCATION ON ADMISSION											
Private Residence	49.2%	576									
Nursing Home	18.1%	569									
Acute Care Hospital (not operated by the hospice)	10.6%	540									
Free-Standing Hospice Inpatient Facility or Residence	9.1%	397									
Hospice-Run Inpatient Facility in Other's Facility	5.9%	509									
Assisted Living or Other Residential Facility	7.1%	551									
LOCATION OF DEATH											
Private Residence	40.1%	641									
Nursing Home	18.9%	634									
Free-Standing Hospice Inpatient Facility or Residence	14.4%	460									
Acute Care Hospital (not operated by the hospice)	10.1%	610									
Hospice-Run Inpatient Facility in Other's Facility	6.9%	573									
Assisted Living or Other Residential Facility	9.5%	612									
			\mathbf{V}^{-}								

Table 9. Level of Care

	Nation	- I				<u>/</u>	Agency 1	<u>ype</u>			
	Nation	di	F	ree Stan	ding	H	ospital E	Based	Hom	e Health	Agency
	% of		% of		% Difference	% of		% Difference	% of		% Difference
	Agencies	Ν	Agencies	Ν	from National	Agencies	Ν	from National	Agencies	Ν	from National
LEVEL OF CARE											
Routine Home Care	95.9%	753									
General Inpatient Care	2.9%	747									
Continuous Care	1.0%	723									
Respite Care	0.2%	741									





Table 10. Payer Mix

	Nation						Agency 1	<u>vpe</u>			
		aı		ree Stan	-		lospital E			he Health	Agency
	% of		% of		% Difference	% of		% Difference	% of		% Difference
	Agencies	N	Agencies	N	from National	Agencies	Ν	from National	Agencies	Ν	from National
PATIENTS SERVED											
Percent of Patients Served by Payer	02.40/	010									
Medicare Hospice Benefit	83.4%	816									
Managed Care or Private Insurance	8.6%	843									
Medicaid Hospice Benefit	4.9%	794									
Uncompensated or Charity Care	1.6%	483									
Self Pay	0.7%	643									
Other Payment Source	0.8%	791									
Medicare Patients as Percent of Total Patients,											
by Agency Tax Status											
Voluntary / Not for Profit	82.5%	448									
Proprietary / For Profit	85.9%	275									
Government PATIENT CARE DAYS	80.8%	34	N	Λ				-			
Percent of Patient Care Days by Payer											
Medicare Hospice Benefit	89.0%	836		_							
Managed Care or Private Insurance	4.8%	838									
Medicaid Hospice Benefit	4.3%	828									
Uncompensated or Charity Care	0.9%	599									
Self Pay	0.4%	789									
Other Payment Source	0.6%	783									
Medicare Days as Percent of Total Days,											
by Agency Tax Status											
Voluntary / Not for Profit	87.8%	447									
Proprietary / For Profit	91.4%	284									
Government	87.8%	34									

N = Number of hospice agencies with available data.

** Insufficient data.



Table 11. Paid Staff Distribution and Turnover

	Nation	al				4	Agency 1	<u>Fype</u>			
		di	F	ree Stan	ding	н	ospital I	Based	Hom	e Health	Agency
	% of		% of		% Difference	% of		% Difference	% of		% Difference
	Agencies	Ν	Agencies	Ν	from National	Agencies	Ν	from National	Agencies	Ν	from Nationa
Distribution of Home Hospice FTEs*											
Clinical (direct patient care)	65.5%	352									
Nursing	30.7%	351									
Hospice Aides	18.1%	349									
Social Services	9.0%	351									
Physicians (excludes volunteers)	2.2%	348									
Chaplains	3.9%	347									
Other Clinical	2.1%	337									
Nursing (indirect clinical)	8.1%	347									
Non-clinical (administrative/general)	22.4%	352									
Bereavement	4.2%	352									
Distribution of Total FTEs*			_				_	_			
Clinical (direct patient care)	65.2%	413									
Nursing	28.9%	413									
Hospice Aides	17.9%	411									
Social Services	8.1%	413									
Physicians (excludes volunteers)	3.5%	410									
Chaplains	4.4%	398									
Other Clinical	2.1%	400									
Nursing (indirect clinical)	7.7%	413									
Non-clinical (administrative/general)	22.7%	413									
Bereavement	4.4%	413									
Turnover rate within each Discipline [#]											
Clinical (direct patient care)	25.5%	355									
Nursing	29.6%	352									
Hospice Aides	22.9%	347									
Social Services	21.3%	339									
Physicians (excludes volunteers)	11.0%	331									
Chaplains	15.8%	325									
Other Clinical	6.5%	323									
Nursing (indirect clinical)	13.5%	332									
Non-clinical (administrative/general)	13.5%	332 344									
		344 340									
Bereavement All Staff	12.1% 22.8%	340 355									
	22.6%	222									

* FTE = full-time employee (1 FTE is equivalent to 2,080 hours per year or 40 hours per week). Totals may not equal sum of components due to independent rounding.

Total Discipline Separations divided by Total Discipline Non-PRN Employees.

Table 12. Volunteer Services

	Nation										Agency	<u>у Туре</u>								
	Nation	ai			Free St	anding					Hospita	l Based					Home Heal	Ith Agency		
	Agency Mean	N	Agency Mean	25th%	Median	75th%	Ν	% Difference from National	Agency Mean	25th%	Median	75th%	N	% Difference from National	Agency Mean	25th%	Median	75th%	N	% Difference from Nationa
TOTAL VOLUNTEERS																				
Percent of Total Volunteers*																				
Direct Patient Care	57.6%	611																		
Patient Care Support (clerical)	21.5%																			
General Support (fundraising/board)	20.9%																			
Number of Volunteers per Patient [#]																				
All Volunteer Types	0.31	817																		
Direct Patient Care	0.16	711																		
Patient Care Support (clerical)	0.07	708																		
General Support (fundraising/board)	0.16																			
VOLUNTEER HOURS																				
Percent of Total Volunteer Hours [#]																				
Direct Patient Care	51.5%	604																		
Patient Care Support (clerical)	31.7%	604																		
General Support (fundraising/board)	16.8%																			
Volunteer Hours per Volunteer																				
Hours per Volunteer [%]	46.6	708																		
Patient Visits per Volunteer	18.5	455																		
Volunteer Hours as % of Total Staff Hours	4.8%	470																		
Volunteer Hours as % of Clinical Staff Hours	5.6%	469																		
	5.6%																			

N = Number of hospice agencies with available data.

25th% = 25th percentile; Median = 50th percentile; 75th% = 75th percentile.



Table 13. Bereavement Services

	Natior	nal									Agency									
	Aconor		Ageney		Free St	anding		a/ 0.10	Agenei		Hospita	l Based			Ageney		Home Hea	Ith Agency		0/ D.C
	Agency Mean	N	Agency Mean	25th%	Median	75th%	N	% Difference from National	Agency Mean	25th%	Median	75th%	N	% Difference from National	Agency Mean	25th%	Median	75th%	N	% Difference from Nationa
Total Hospice Family Members Served per Death*	2.0	690																		
Percent of Agencies Offering Bereavement																				
Services to the Community																				
% in opearation	91.9%	1,694																		
% in the planning phase	4.4%	1,694																		
Contacts per Family Member																				
Phone calls/Visits	2.5	446																		
Mailings	6.0																			
Total Contacts (phone calls/visits/mailings)	8.2																			
Contacts per Community Member																				
Phone calls/Visits	1.9	310																		
Mailings	1.8	324																		
Total Contacts (phone calls/visits/mailings)	3.8	325																		
Percent Served by Affiliation w/ Hospice																				
Hospice Family Members	81.8%	619																		
Community Members	18.2%	619																		
Distribution of Visits & Calls																				
Hospice Family Members	83.2%	345																		
Community Members	16.8%	345																		
Distribution of Mailings																				
Hospice Family Members	94.4%	397																		
Community Members	5.6%	397																		
Distribution of Total Contacts																				
Hospice Family Members	89.2%	367																		
Community Members	10.8%																			

* Total number of hospice family members who received bereavement services divided by agency deaths.

N = Number of hospice agencies with available data.

25th% = 25th percentile; Median = 50th percentile; 75th% = 75th percentile.



Table 14. Staff Management

	Nationa										Agency	<u>/ Type</u>								
	Nationa				Free St	anding					Hospita	l Based					Home Hea	th Agency		
	Agency		Agency					% Difference	Agency					% Difference	Agency					% Difference
	Mean	N	Mean	25th%	Median	75th%	N	from National	Mean	25th%	Median	75th%	N	from National	Mean	25th%	Median	75th%	N	from National
Patient Caseload*	10.0	470																		
Nurse Case Manager	10.8	476																		
Social Services	24.0	476																		
Home Health Aide	9.8	459																		
Chaplains	32.7	466																		
Paid Home Hospice Hours per Patient																				
Day [#]																				
Clinical	2.3	442																		
Nursing	1.1	442																		
Hospice Aides	0.6	436																		
Social Services	0.3	441																		
Physicians	0.1	434																		
Chaplains	0.1	431																		
Other Clinical	0.1	422																		
Nursing (indirect clinical)	0.3	434																		
Non-Clinical	0.7	437																		
All Staff (Clinical and Non-Clinical)	3.7	430																		
Average Daily Census per FTE [%]																				
Clinical	2.5	484																		
Nursing	5.8	480																		
Hospice Aides	9.7	476																		
Social Services	20.3	479																		
Physicians	48.3	4.74																		
Chaplains	36.7	462																		
Other Clinical	31.8																			
Nursing (indirect clinical)	20.5	472																		
Non-Clinical	8.7	464																		
All Staff (Clinical and Non-Clinical)	1.6	484																		
	1.0	-0-1							-											

* Typical number of patients that staff member is responsible for at one time.

([Number of FTEs multiplied by #080 hours] divided by Total Patient Days).

% Agency daily census divided by Total employees [non-PRN]). Interpreted as the number of patients per FTE.

N = Number of hospice agencies with available data.

25th% = 25th percentile; Median = 50th percentile; 75th% = 75th percentile.



Table 15. Service Delivery - Home Hospice Visits

	Nation										Agency	<u> </u>								
	Nation	di			Free Sta	anding					Hospita	l Based					Home Hea	Ith Agency		
	Agency		Agency					% Difference	Agency					% Difference	Agency					% Difference
	Mean	N	Mean	25th%	Median	75th%	N	from National	Mean	25th%	Median	75th%	N	from National	Mean	25th%	Median	75th%	N	from National
VISITS PER PATIENT																				
Visits per Home Care Admission,																				
by Discipline [*]																				
Clinical (direct patient care)	66.6	488																		
Nursing	26.7	487																		
Home Health Aides	27.8																			
Social Services	6.3	486																		
Paid Physicians	0.6	412																		
Chaplains	3.3																			
Other Clinical	0.8																			
Days Between Visits, by Discipline [£]																				
Clinical (direct patient care)	1.5	728																		
Nursing	3.5	727																		
All Other Clinical Staff	2.9																			
VISITS PER STAFF MEMBER																				
Visits per Week, by Discipline [#]																				
Clinical (direct patient care)	14.0	435																		
Nursing	12.9																			
Home Health Aides	20.6																			
Social Services	11.1	427							1											
Paid Physicians	7.1	813																		
Chaplains	14.5	377																		
Other Clinical	9.9	236																		
Visits per 8-hour Day, by Discipline [¥]																				
Clinical (direct patient care)	2.8	435																		
Nursing	2.6																			
Home Health Aides	4.1	419																		
Social Services	2.2	427																		
Paid Physicians	1.4	313																		
Chaplains	2.9	377																		
Other Clinical	2.0																			

* Total discipline home hospice visits divided by Total home, nursing facility, and residential admissions.

£ (Total days of routine care + continuous care) divided by Total discipline visits.

(Total discipline home hospice visits / Total discipline home hospice FTEs) divided by 52.

¥ (Total discipline home hospice visits / Total discipline home hospice FTEs) divided by 260.

N = Number of hospice agencies with available data.

25th% = 25th percentile; Median = 50th percentile; 75th% = 75th percentile.

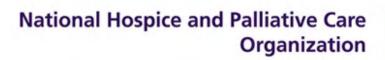




Table 16. Agency Revenue and Expenses

		National							Agency	<u>/ Type</u>					
	. '	National			Free Sta	anding			Hospita	l Based			Home Heal	th Ager	псу
	Agency			Agency			% Difference	Agency			% Difference	Agency			% Difference
	Mean	Median	Ν	Mean	Median	Ν	from National	Mean	Median	Ν	from National	Mean	Median	Ν	from National
REVENUE AND EXPENSE DISTRIBUTIONS (Not-for profit agencies only) Percent of Total Revenue Hospice Service Fundraising & Contributions Other Revenue	86.5% 6.3% 7.2%	3.2%	347 347 347												
Percent of Total Expenses Hospice Service	91.1%	97.5%	328												
Fundraising & Contributions Other Expenses	1.7% 7.2%		328 328												

N = Number of hospice agencies with available data.

SAMPLE

Table 17. Inpatient Facilities or Residential Units

	Nation	al				-	Agency]				
	-			ree Star	-		lospital E	• • • • • • • • • • • • • • • • • • •		e Healtl	n Agency
NPATIENT FACILITY STATUS	% of Agencies	N	% of Agencies	N	% Difference from National	% of Agencies	N	% Difference from National	% of Agencies	N	% Difference from Nationa
Percent of Agencies with Facilities			-								
% Operating Inpatient Facility or Unit	21.7%	2,044									
Facility Location		,									
Freestanding	64.4%	863									
In Hospital	22.4%	863									
In Nursing Home	5.1%	863									
Other	8.1%	863									
Level of Care Provided											
Acute or General Inpatient	47.7%	872									
Mixed (acute/general and residential)	36.9%	872									
Residential	15.4%	872									
	% of		% of			% of			% of		
INPATIENT LEVEL OF CARE MIX	Patients		Patients			Patients			Patients		
Percent of Total Admissions ¹											
General Inpatient Care	85.3%	186									
Residential or Routine Care	9.0%	147									
Inpatient Respite Care	5.7%	138									
Percent of Total Deaths	5.770	150									
General Inpatient Care	90.4%	156									
Residential or Routine Care	8.5%	146									
Inpatient Respite Care	1.2%	139									
Percent of Live Discharges ¹	1.2/0	100									
-	CF 20/	1 - 1									
General Inpatient Care Residential or Routine Care	65.3%	151 139									
	16.4%	139									
Inpatient Respite Care Percent of Patients Served	18.4%	130									
General Inpatient Care	83.0%	151									
Residential or Routine Care											
	10.7%										
Inpatient Respite Care Percent of Total Days	6.4%	136									
	60.7%	182									
General Inpatient Care Residential or Routine Care	69. 2%										
Inpatient Respite Care	4.6%	145									
INPATIENT LENGTH OF SERVICE (days)	4.076										
Average LOS											
General Inpatient Care	9.0	124									
Residential or Routine Care	25.2	124									
Inpatient Respite Care	5.8	72									
INPATIENT STAFFING	5.0	/ _									
Percent of Total Inpatient FTEs											
Clinical	83.0%	177									
Nursing	41.7%	177									
Social Services	3.5%	172									
Health Aides	30.2%	172									
Physicians	2.5%	164									
Chaplains	2.5%	164 162									
Other Clinical	2.3%	162									
Non-clinical	2.7% 14.5%	160									
NON-CIINICAI	14.5%	1/5									<u> </u>

¹ Admission and live discharge data include transfers in level-of-care regardless if the patient remains with the same hospice organization.

N = Number of hospice agencies with available data.

Note: This section contains small cell counts; results should be interpreted with caution.

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