NHPCO Membership

An extension of your hospice and palliative care team.
As the leading organization representing hospice and palliative care providers, NHPCO works to expand access to a proven person-centered model for healthcare—one that provides patients and their loved ones with comfort, peace, and dignity during life’s most intimate and vulnerable experiences.

NHPCO gives ongoing inspiration, practical guidance, and legislative representation to hospice and palliative care providers so they can enrich experiences for patients and ease caregiving responsibilities and emotional stress for families. Our members are equipped with essential tools to stay current with leading practices, understand policy changes, and improve quality of care.

**Your Voice in Washington, DC**

NHPCO and its affiliate The Hospice Action Network, are dedicated to preserving and expanding access to hospice and palliative care in America. Together the organizations represent hospice and palliative care in Congress and before federal agencies. Most recently we worked to turn back a MedPAC recommendation to cut hospice reimbursement by 2%.

**Expand Your Compliance Team**

We’re here to help you expand your compliance team. We deliver regulatory tools to help you reduce your risk, so your staff can focus on patients and families versus spending hours analyzing CMS rules or regulations. Our regulatory and compliance team is available to answer your questions about compliance with rules and regulations and provide education on proposed changes and their impact.

**As a member, you have a wealth of regulatory and compliance resources including:**

- Survey and audit preparedness tools
- Determining terminal prognosis, certification, and recertification
- Providing Continuous Home Care, General Inpatient Care, and Respite Care
- Traveling Patients
- Patient Discharges and Transfers
- Individualized regulatory assistance to answer your questions, by phone and/or email

**Stay Informed**

NHPCO members are up-to-date with what’s happening in the hospice and palliative care community.

- NewsBriefs keeps you in the know every week
- NewsLine - NHPCO’s quarterly digital magazine, provides in-depth coverage of emerging issues
- Regulatory Alerts provide quick, easy to comprehend explanations of policy changes and how to prepare your organization to meet new requirements.
Connect with Colleagues
MyNHPCO is your virtual meet and greet space. It is a collaborative of discipline-specific groups that support the full range of professionals in the hospice and palliative care field. If you work in hospice and palliative care, there is a MyNHPCO community for you.

This online networking community connects you with other NHPCO members, both next door and across the nation:

- Find solutions to challenges through discussion boards, direct messages, and a comprehensive resource library.
- Share your expertise with others facing a problem you’ve already solved.
- Learn from one of the professional communities' free webinar “Chats”.

Palliative Care
As a member you will also receive access to the Palliative Care Playbook for Hospices. The Playbook is a guide for developing community-based palliative care and covers needs assessment, developing a business case, legal and regulatory considerations, quality and data, staffing, budgets, documentation, and reimbursement.

Community Outreach
NHPCO members are listed in an online find-a-provider directory to help patients, families, and referral sources find you.

NHPCO members have access to a collection of off the shelf outreach resources you can use to promote your program, saving you the time and expense of producing ad agency quality marketing materials. The tools include ad slicks, template press releases, social media graphics and articles, all of which can be customized for your program.

Professional Education
Member pricing on NHPCO’s Professional Education saves you hundreds and keeps you up-to-date.

Leadership & Advocacy Conference (LAC) – where hospice CEOs, managers & executives connect with other leaders in the field

Interdisciplinary Conference (IDC) - the premiere conference for hospice and palliative care teams and individuals

Virtual Conference - a great way to bring your whole team together for in-depth learning and discussion.

Online, at your own pace - online courses cover a variety of topics such as: regulatory, clinical and palliative care - without leaving home. Perfect for an individual to fit into their schedule at the comfort of their own desk.

Webinars – live webinars with continuing education credits on a variety of hot topics such as: Supportive Care, Regulatory & Compliance, Community-Based Palliative Care, Interdisciplinary Team, Quality and Clinical.

NHPCO addresses the challenges providers navigate on a daily basis through a wealth of expert knowledge, resources and step-by-step solutions. Become a member, join over 3500 hospice and palliative care providers from across the country who find their community in NHPCO.
Journal of Pain and Symptom Management (JPSM), is the official Journal of NHPCO! This peer reviewed, internationally respected journal offers a forum for the exchange of ideas and information. Published monthly, the JPSM serves an interdisciplinary audience – providing the results of important new research and clinical practice. By adding a subscription with your membership you pay only $160 compared to the $579 you would pay if subscribing without an NHPCO membership.

Benefits
- Full online access to your subscription and archive of back issues
- Table of Contents alerts
- Access to all multimedia content, e.g. podcasts, videos, slides
- Fully-optimized mobile browsing experience on your smartphone or tablet

For more details, visit www.jpsmjournal.com

MSDS, Safety Data Sheet How much are you spending on your current OSHA safety data sheet requirements? More than $55? If so, NHPCO can help you save! NHPCO's partner, MSDSonline®, provides an online library of safety data sheets, or SDSs (formerly known as material safety data sheets, or MSDSs). MSDSonline® has millions of safety sheets that contain the information you need to keep your organization safe from dangerous chemicals such as methanol, acetone, hydrochloric acid and millions of other hazardous substances.

The benefits to this online program include:
- OSHA-compliant electronic MSDS management
- 75% more efficient than paper-based systems
- Around-the-clock access to the online MSDS database
- Easy, right-to-know access for all staff & departments
- Built-in regulatory reports
- Extensive incident case management and record keeping tools

For more details, visit www.MSDSonline.com

NHPCO Members can take advantage of discounted subscriptions with JPSM and MSDS
NEW MEMBER PROVIDER APPLICATION

Contact Information

Primary Contact* ___________________________________________ Primary Contact Title ____________________________________________

Primary Contact Email ________________________________________ Primary Contact Phone ________________________________

Company ______________________________________________________________________________________________________

☐ Do NOT list this organization in the NHPCO's online “Find a Provider” feature.

Address ______________________________________________________________________________________________________

City ___________________________ State ___________________________ Zip ______________________________

Phone _________________________ Fax ___________________________ Email __________________________

*The Primary Contact will receive NHPCO Provider mailings, be listed as the point of contact for membership communications, and serve as the Voting Delegate.

Do you operate additional locations? If your hospice operates more than one site, please complete the additional location section on the reverse side, and/or include attach a list of additional locations with this application. NHPCO membership rules require all locations of member organizations must join or renew together.

Demographics

Geographic area served by this location (Choose one)
☐ Primarily Urban
☐ Primarily Rural
☐ Mixed Urban and Rural

Predominant Ownership (Choose one)
☐ Independent
☐ Corporate chain
☐ Health Plan/Managed care/HMO
☐ Integrated healthcare system (including VA)
☐ Continuing care retirement community
☐ Correctional facility
☐ Medicare certified home care agency
☐ University/academic institution
☐ Other (Explain): ____________________________________________

Agency Type
(Select one, based on Medicare filing status)
☐ Free Standing
☐ Hospital Based
☐ Home Health Based
☐ Nursing Home Based

Medicare Certified as a Hospice?
☐ Yes ☐ No

If no, are you seeking Medicare certification?
☐ Yes ☐ No

What level of care is provided here?
☐ Acute/GIP
☐ Mixed Use
☐ Residential Care
☐ Respite Care

Where are your palliative care services provided? (Check all that apply)
☐ Home (patient’s residence)
☐ Clinic
☐ Inpatient facility/hospital
☐ Skilled nursing facility/nursing home
☐ Assisted Living Facility

What are your palliative care program’s reimbursement sources? (Check all that apply)
☐ Fee-for-service billing
☐ Medicare Home Health Care Benefit
☐ Contracts with payers
☐ Arrangements with ACOs (Accountable Care Organizations) or MSSPs (Medicare Shared Savings Plans)
☐ Private-Pay
☐ Philanthropy
☐ Parent Corporation

How many years has your palliative care program been in operation?
☐ < 1 year
☐ 1-2 years
☐ 3-5 years
☐ > 5 years

Is this location an inpatient facility?
☐ Yes - How many beds at this location? _________
☐ No

Does this location provider non-hospice palliative Care?
☐ Active Program ☐ No Program
☐ Planning Stages

Does your palliative care program provide care based on the Clinical Practice Guidelines for Quality Palliative Care (3rd edition)?
☐ Yes ☐ No

Accreditations (select all that apply)
☐ Accreditation Commission for Health Care (ACHC)
☐ Community Health Accreditation Program (CHAP)
☐ Joint Commission
☐ Other: __________________________
☐ Not Accredited

What are your palliative care program’s reimbursement sources? (Check all that apply)
☐ Fee-for-service billing
☐ Medicare Home Health Care Benefit
☐ Contracts with payers
☐ Arrangements with ACOs (Accountable Care Organizations) or MSSPs (Medicare Shared Savings Plans)
☐ Private-Pay
☐ Philanthropy
☐ Parent Corporation

How many years has your palliative care program been in operation?
☐ < 1 year
☐ 1-2 years
☐ 3-5 years
☐ > 5 years

Is this location an inpatient facility?
☐ Yes - How many beds at this location? _________
☐ No

What level of care is provided here?
☐ Acute/GIP
☐ Mixed Use
☐ Residential Care
☐ Respite Care

Staff Size: How many staff do you have across your hospice and palliative care locations? ________________
Dues and Optional Services

Dues are based on the number of new hospice patients admitted during the previous 12 months - for all locations affiliated the organization. Members are expected to include admissions from all hospice locations within their organization when calculating dues. Individual hospice service sites of a corporate entity may not join separately.

OPTIONAL SERVICES

☐ Online Material Safety Data Sheet (MSDS) Program.
The annual fee for the first location is $55 and $27.50 for each additional location. If ordering subscriptions for more than one location, use the additional section to identify the MSDS program contacts at each location.

MSDS CONTACT NAME

PHONE  EMAIL

☐ Sign me up for a one-year subscription (12 issues) to the Journal of Pain and Symptom Management $160.00

Total - Dues and Optional Services, and Contributions

Your organization’s membership will begin the date the application is processed by NHPCO and will carry a 12 month term.

DUES CALCULATION FORMULA

A. Total number of new patients admitted in the previous 12 months: $________

B. Multiply admissions x $10.25 to calculate dues $________

(Minimum dues are $600. If calculation is less than $600 enter $600)

C. New Member Application Fee (required) $+500.00

D. Total New Member Dues (add B+C) $________

A. Fee for First Location $55.00

B. Additional locations #____ x $27.50 $________

C. Total MSDS $________

MSDS contact information is required if purchasing a subscription for this location. List only one MSDS Contact per location.

Payment

Mail payment with completed forms to NHPCO.

Make a copy of all forms for your records.

☐ My check is enclosed in full. Check #________ $________

(Made payable to NHPCO)

☐ Please charge my: ☐ Visa ☐ MasterCard ☐ American Express

Visa/MC Cvv Code: 3-digits back right side

AMEX Cvv Code: 4-digits front right side.

SIGNATURE OF PERSON WHO COMPLETED FORM

PRINT NAME  DATE

SIGNATURE CARD NUMBER  EXPIRATION DATE

PAYMENT: Federal Tax ID 541096334

800-646-6460.

Additional Location Information

Let us know about the other hospice and palliative care service locations your organization operates. If you have more than one subsidiary location, please attach a list of all locations. Be sure to include all of the information requested below if attaching additional locations. You can also add MSDS Subscriptions for added locations using this form. Please add $27.50 per subscription to your MSDSOnline section of the application from.

Location Name ____________________________

Address________________________________________State__________Zip__________

Phone_________________________Fax________________________

Location Contact Person________________________

Location Contact Email________________________

MSDS Contact Person (required)________________________

MSDS Contact Phone ______________________MSDS Contact Email ______________________

Is this location an inpatient unit or facility? ☐ Facility  ☐ Inpatient Unit - If Inpatient, How many beds? ____________